

September 22, 2017

TO ALL MEMBERS OF THE BOARD OF REGENTS

SUBJECT: WSU Foundation Regents Report

SUBMITTED BY: Lewis Lee, President, WSU Foundation
Chair, Board of Directors, WSU Foundation

The Washington State University Foundation is pleased to report the following:

- During Fiscal Year 2017 (July 1, 2016—June 30, 2017) the WSU Foundation recorded \$122,686,352 in total fundraising commitments from 55,743 generous donors. During the first two months of Fiscal Year 2018 (July 1, 2017—June 30, 2018) the WSU Foundation received \$20,867,118 in total fundraising commitments.
- Fiscal year 2017 was highlighted by a \$2 million commitment from the Tod and Maxine McCaskey Foundation to establish an endowed chair in the School of Hospitality Business Management in the Carson College of Business at WSU Vancouver. It is the first endowed chair on the WSU Vancouver campus.

Other notable examples of private support for WSU during FY2017 included:

- A grant from the Walmart Foundation to fund research on recycling cotton waste products for use in sustainable consumer goods being conducted in WSU's College of Agricultural, Human, and Natural Resource Sciences;
 - Funding from The Boeing Company, AT&T, and the Washington Research Foundation to support WSU's team mentoring program (TMP), which supports minority students majoring in the STEM and pre-health fields;
 - Funding from the MJ Murdock Charitable Trust helped to purchase two important pieces of lab equipment: a LemnaTec Scanalyzer Discovery Platform in CAHNRS, which allows plant pathology scientists to mimic natural light and simulate a wide range of changing climate conditions; and a state-of-the-art x-ray microscope in WSU's Center for Materials Research, which can create three-dimensional models of a material's interior down to 50 nanometer resolution.
- The WSU Foundation's endowment market value as of July 31, 2017 was \$476,100,255, a high-water mark for the fund. The investment return for FY2018 to date was 1.60%, and the three-year investment return for FY2018 date was 4.90%. Additional endowment performance information can be found at: <https://foundation.wsu.edu/endowment-performance/>.
 - During their meeting in May 2017, the WSU Foundation Board of Directors voted to create a 5% advancement fee to be deducted from each gift to help offset direct operating costs related to soliciting, processing and stewarding private contributions, and to provide the resources necessary to encourage greater philanthropic support for Washington State University. The WSU Foundation began assessing the advancement fee on July 1, 2017. More information can be found at: <https://foundation.wsu.edu/fees/>.
 - The next meetings of the WSU Foundation Trustees will be September 28-29, 2017, in Pullman, WA. The next meeting of the Board of Directors is September 29, 2017 in Pullman, WA.

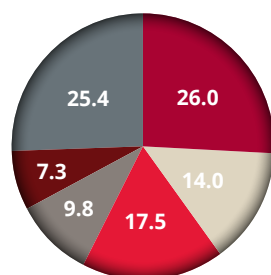
WASHINGTON STATE UNIVERSITY FOUNDATION
YEAR-TO-DATE PROGRESS REPORT
 July 1, 2016 - June 30, 2017

FY2017-to-date	6/30/2017	6/30/2016
Gift Totals	\$51,388,500	\$67,226,353
Private Grants	\$31,222,770	\$26,193,959
Sub Total, Gifts & Grants	\$82,611,271	\$93,420,311
Pledge Balance	\$11,354,063	\$6,198,245
Sub Total Gifts, Grants & Pledges	\$93,965,334	\$99,618,557
Revocable Gifts	\$16,867,590	\$18,028,505
Annual Fundraising Totals	\$110,832,924	\$117,647,061
Other Contributions	\$11,853,428	\$11,819,301
Annual Total	\$122,686,352	\$129,466,363

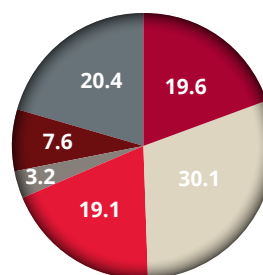
Note: These figures are unaudited

FISCAL YEAR CONTRIBUTIONS BY SOURCE

(AS A PERCENTAGE)



JUNE 2017



JUNE 2016

Month Ended June 30, 2017	6/30/2017	6/30/2016
Gift Totals	\$7,908,390	\$4,629,922
Private Grants	\$5,101,344	\$4,207,362
Sub Total, Gifts & Grants	\$13,009,734	\$8,837,284
Pledge Balance	\$7,751,976	\$412,797
Sub Total Gifts, Grants & Pledges	\$20,761,710	\$9,250,081
Revocable Gifts	\$790,000	\$1,655,500
Other Contributions	\$100,060	\$94,175
Monthly Total	\$21,651,770	\$10,999,756

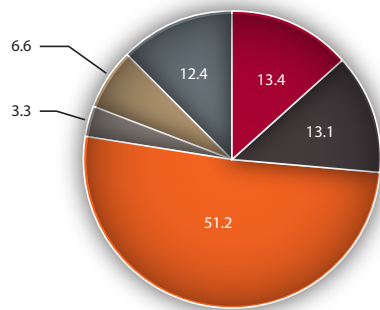
Endowment Summary	Twelve Months Ended 6/30/2017	Twelve Months Ended 6/30/2016
Endowment, Beginning 6/30/2016	\$418,880,665	\$412,826,312
Gifts and Other Additions	\$19,320,863	\$35,134,725
Investment Gains (Losses)	\$53,056,317	-\$4,452,940
Distributions to WSU Programs and Advancement Fee	-\$25,109,856	-\$24,627,432
Endowment, Ending	\$466,147,989	\$418,880,665
Investment Return, FY2017-to-date	12.80%	-1.40%
Three-year return through June 30, 2017, and June 30, 2016	4.40%	5.30%

KEY STATISTICS	6/30/2017	6/30/2016
Alumni of Record Available for solicitation	181,887	173,932
Alumni Participation Rate	11.9%	14.0%
Total Number of FY Donors	55,743	58,787
Total FY Gifts, Grants, Pledges, Revocable Commitments	108,931	107,544

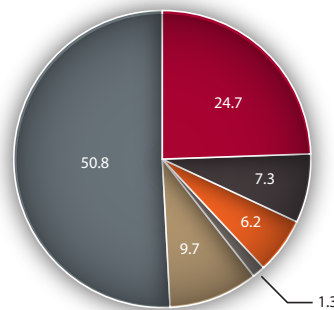
WASHINGTON STATE UNIVERSITY FOUNDATION
YEAR-TO-DATE PROGRESS REPORT
 July 1, 2017 - August 31, 2017

FY2018-to-date	8/31/2017	8/31/2016
Gift Totals	\$6,479,181	\$4,601,426
Private Grants	\$2,597,033	\$7,560,121
Sub Total, Gifts & Grants	\$9,076,214	\$12,161,547
Pledge Balance	\$1,200,569	\$129,449
Sub Total Gifts, Grants & Pledges	\$10,276,783	\$12,290,996
Revocable Gifts	\$1,353,000	\$2,600,000
Annual Fundraising Totals	\$11,629,783	\$14,890,996
Other Contributions	\$9,237,335	\$0
Annual Total	\$20,867,118	\$14,890,996

Note: These figures are unaudited

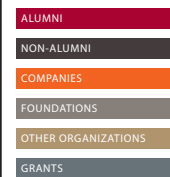


AUGUST 2017



AUGUST 2016

FISCAL YEAR
CONTRIBUTIONS
BY SOURCE
(AS A PERCENTAGE)



Month Ended Aug. 31, 2017	8/31/2017	8/31/2016
Gift Totals	\$3,767,562	\$2,704,247
Private Grants	\$746,071	\$1,346,466
Sub Total, Gifts & Grants	\$4,513,633	\$4,050,713
Pledge Balance	\$524,817	\$68,816
Sub Total Gifts, Grants & Pledges	\$5,038,451	\$4,119,529
Revocable Gifts	\$1,283,000	\$2,415,000
Other Contributions	\$9,237,335	\$0
Monthly Total	\$15,558,786	\$6,534,529


Endowment Summary	One Month Ended 7/31/2017	One Month Ended 7/31/2016
Endowment, Beginning 6/30	\$466,147,989	\$418,880,665
Gifts and Other Additions	\$2,260,708	\$533,859
Investment Gains (Losses)	\$7,691,883	\$9,013,085
Distributions to WSU Programs and Advancement Fee	-\$325	-\$3,783
Endowment, Ending	\$476,100,255	\$428,423,827
Investment Return, FY2018-to-date	1.60%	2.20%
Three-year return through July 31, 2017, and July 31, 2016	4.90%	5.20%

KEY STATISTICS	8/31/2017	8/31/2016
Alumni of Record Available for solicitation	181,737	177,667
Alumni Participation Rate	2.1%	2.0%
Total Number of FY Donors	10,625	10,684
Total FY Gifts, Grants, Pledges, Revocable Commitments	14,662	13,704

Date: September 22, 2017

TO: ALL MEMBERS OF THE BOARD OF REGENTS

SUBJECT: Faculty Senate Report


SUBMITTED BY: Judith McDonald, Chair of the Faculty Senate

We in the Faculty Senate are looking forward to an exciting year of activities and opportunities, with several initiatives being prepared for or under review by senate committees.

The senate executive took advantage of the opportunity to travel to Olympia in June and meet with senate executive officers from the six universities in the state, as well as our legislative representatives. It was helpful to learn more about the legislative process and how state government views and interacts with the state universities. We were also able to share concerns, opportunities and strategies for dealing with challenges with the other senate executive officers.

We have met with the executives of the Graduate and Professional Students Association and look forward to working with both the Graduate and Professional Students Association and the Association of Students of Washington State University. Both associations have nominated students to Faculty Senate committees and we welcome their input.

The Faculty Senate, together with the President's Office, hosted a forum to discuss campus planning and parking. As buildings replace parking lots and the pedestrian mall expands, campus members expressed concerns about how the lack of parking and vehicle access to campus buildings affects programs and impacts the daily life of faculty, students, and staff, as well as visitors we welcome to our campus.

Predominate issues of concern for faculty include the lack of competitive salaries relative to peer institutions, salary equity within WSU, the balance between tenured and non-tenured faculty positions (approximately half the faculty are not in tenure track positions), as well as contracts, titles and career opportunities for faculty on fixed term or contingent contracts.

Over the next year, we are looking forward to enhancing our academic curriculum and programs, improving working conditions for faculty and students, and supporting research and innovation.

September 22, 2017

TO ALL MEMBERS OF THE BOARD OF REGENTS

SUBJECT: ASWSU Report

SUBMITTED BY: Jordan Frost, President

On behalf of the Associated Students of Washington State University, I would like to report the following:

- Meet with All Academic Deans We were unable to meet with all deans this summer, but have meetings scheduled early in the fall semester with the Deans of the colleges we were not able to attend. The overall goal is to get an understanding of the state of the college and where the colleges are heading in the future.
- Begin Projects to Improve Lighting and Crosswalk Safety on Campus: Aware that sections of our campus are inadequately lit, we worked towards identifying areas in which lighting needs to be improved and research the feasibility of switching our amber lights to more energy efficient and effective white LED lights. Additionally, we have been working with facilities to add crosswalk lights where they are currently missing.
- Collaborate with Office of Equal Opportunity to Complete Violence Prevention Website Revision: Spring semester, ASWSU Senate unanimously passed R46-22: Resolution in Support of Improving WSU Sex and Gender Based Violence Website. We continued our collaborative efforts with the WSU Office of Equal Opportunity to make the website more comprehensive and user-friendly. The new and revised website can be found at: <https://oeo.wsu.edu/sgbv/>
- We partnered with campus and community leaders to create a positive awareness campaign for College Hill. With enforcement policies becoming stricter in the area, we wanted to provide positive education in hopes of preventing the need for intense enforcement in the College Hill Area.
- President Frost joined over 100 student body presidents across the country in signing a letter denouncing white supremacy, racism, and Nazism in response to the rally in Charlottesville, Virginia. ASWSU continues to stand strong against these hateful ideologies, and will continue to partner with campus leaders to provide a welcoming and safe community for all students.
- Four of our staff members traveled to Oregon State University for the annual Pac-12 Leadership Conference. We discussed best practices and prompted a joint initiative for the upcoming year. We are also planning to formalize the conference of student leaders into something bigger that inspires communication and collaboration for years to come.
- We released a letter of significant savings achieved from making some key cuts and decisions in regards to finances, saving an estimated \$25,000. It is important to us that we find ways to reduce costs to students. Ultimately, we hope to reduce S&A fees next year.
- We met with over 50 university administrators and community leaders to build lasting relationships between ASWSU and various organizations/departments. We are actively

September 22, 2017

TO ALL MEMBERS OF THE BOARD OF REGENTS

SUBJECT: GPSA Report

SUBMITTED BY: Shane R. Reynolds, President

GPSA at Vancouver: GPSA executive office met with Chancellor Netzhammer and President Schulz to discuss the opportunity to expand GPSA to the Vancouver campus. WSU Vancouver has approximately 450 graduate students on their campus, and many of them are nontraditional students. ASWSUV is primarily undergraduate focused which creates an advocacy vacuum when an issue arises that is graduate student specific.

The primary challenge will be getting a small body of graduate students that can be committed to the initial development of the organization. This small group will work with us in GPSA to get up to speed and help them develop the appropriate committees and programs for their campus, as well as draft founding documentation in anticipation of the first election in the spring. Both Chancellor Netzhammer and President Schulz agreed that a small amount of financial support would be crucial to allow current GPSA leadership to travel to Vancouver to make the necessary connections and do the necessary work to form that initial group. I hope to report great success in the spring.

Study Center: The GPSA study center is a room on the ground floor of the Terrell Library that was given to GPSA two decades ago for the exclusive use of our students. This space offers computers with programs specific to our students, subsidized copying and printing, and a lounge area. Unfortunately this space had not been significantly updated since it came in our possession. This past summer GPSA invested over \$70,000 to install four group-work cubicles, buy three new computers with double monitors, critical software to aid student research efforts, new couches for the lounge space, two large wall murals highlighting the palouse, and a thorough deep clean of the carpet and upholstery, transforming the space to a welcoming work area for our students.

Legislative Affairs: Much of the summer has been devoted to planning our legislative agenda and planning for our trip to DC during the final weekend of September. Twice per year GPSA travels to DC to meet with our national affiliate organization and participate in "Legislative Action Days." The primary goal of this trip is to network with our sister organizations at other universities and share ideas, best-practices, and solve problems, while also giving us the opportunity to meet with legislators and staffers to talk about issues affecting graduate students. Our agenda thus far includes Title IX protections, meaningful DACA legislation, and a number of college affordability measures.

Professional Development Initiative: Continuing where we left off last year, we have expanded to 45 events (up from ~33) and utilizing more local speakers and resources. Much of the coming year was made possible with \$30,000 worth of support from President Schulz' Office which will allow us to host events on the Vancouver and Spokane Campuses. Using this added support we are in the process of strategic planning for the future of PDI and working to make the entire initiative a sustainable part of the university.

September 22, 2017

TO: ALL MEMBERS OF THE BOARD OF REGENTS

SUBJECT: APAC Report

SUBMITTED BY: Brigitta Jozefowski, Chair, Administrative Professional Advisory Council

The Administrative Professional Advisory Council is pleased to report the following:

- In May, APAC welcomed new members to the council from Pullman, Spokane, and Everett. For the first time in APAC history, a non-Pullman chair was elected. Executive Officers are as follows: Chair, Brigitta Jozefowski (Elson S. Floyd College of Medicine, Spokane); Vice-Chair, Lauralea Edwards (Business Services/Controller's Office, Pullman); Secretary/Treasurer, Maria de Jesus Dixon (Diversity Education Program, Pullman); Past-Chair, Ray Acuna-Luna (College Assistance Migrant Program, Pullman). We also announced the AP Contribution Award recipients: Kristina Petersen Wilson (Pullman) and Rebecca Meehan (Spokane). A huge thank you again to President Schulz for contributing a monetary award, making the AP Contribution Award one of the few WSU monetary awards! With the support of the President's office, the AP Contribution Award recipients will be increased from two to four this year (with the intention of one from each campus). There were eight recipients of the APAC Professional Development Mini-Grants totaling \$1500 awarded during the Spring cycle.
- APAC held its annual 1-day retreat in June. President Schulz opened the retreat by conveying the importance of Administrative Professionals within WSU and lead the discussion on how APs can assist with WSU initiatives -- empowering APAC to take an active role. Using information collected at last year's campus forums, we set our agenda for the upcoming year, established committees, discussed goals and deliverables, and strengthened our council with team building, utilizing the Low Elements Challenge Program at WSU University Recreation, Pullman.
- AP staff members participated in the 3rd annual Northwest Coalition of Professional Staff (NCPS) Conference in July. APAC continues to have a presence in the planning and facilitating of this event, which is a collaborative effort between University of Washington, Western Washington University and Washington State University. This provided valuable networking opportunities and professional development with our statewide colleagues.
- APAC held a special meeting in July to continue the discussion on APAC committee goals and deliverables for this year.
- The annual All Staff Appreciation Week begins September 11, 2017 and is sponsored again by APAC and HRS.
- APAC monthly meetings for the 2017/2018 academic year begin on September 14, 2017.

September 22, 2017

TO ALL MEMBERS OF THE BOARD OF REGENTS

SUBJECT: WSU Alumni Association Progress Report

SUBMITTED BY: Mike King, WSUAA President

Olympians Aren't the Only Ones to Win Gold

The WSUAA's *Feast* dinner series won the 2017 CASE International Gold Award for Special University Events! With that in mind, it's no wonder the entire season of *Feast* dinners sold out in August. Making the 2017 season the 10th consecutive sell-out season since the WSUAA took over running the events. *The Feast* is held the Friday night before Saturday football match-ups in Pullman. Each year we present a series of exquisite four-course dinners prepared by talented HBM students, paired with exceptional Wine-By-Cougars wines. This year's featured wineries are: Doubleback, Cinder, Pepper Bridge and Amavi, EFESTE, Smasne Cellars, and Chateau Ste. Michelle. A special thanks to our partners: Carson College of Business/HBM, School of Music, and Museum of Art/WSU.

What's More Fun Than a Barrel-Room Full of Cougs?

We couldn't think of anything either. The Cougar IV Release Party held at EFESTE in Woodinville was the largest one yet! Over 300 Cougar wine lovers were there for the occasion. Enjoying fantastic wine and supporting student scholarships is a magical combination. The fourth wine in the WSUAA's Cougar Collectors' Series certainly lives up to the high standards Cougs have come to expect. Don't have your bottle yet? Get it at alumni.wsu.edu/CougarIV.

Dominating the Road with Cougar Plates

It's no surprise that Cougar plates are the #1 specialty license plate in Washington state! The WSUAA's license-plate program crossed another impressive milestone when it surpassed 22,900 plates for the first time. With a portion of the plate cost going to support students at WSU, the Cougar plates raise over \$600,000 in scholarships for WSU students each year.

We've Got an App for That

Proud WSUAA members love to show their membership card, and our new app lets them show a digital card and gain access to members-only benefits using their phone. The app is free and open to all Cougs (just search "Coug Alumni" in your app store). Other features include: joining or renewing a WSUAA membership, a listing of WSUAA events and viewing parties, and even an easy way verify your preferred contact information so you can stay connected with WSU throughout your life. It's already popular with students and alumni alike and has helped drive us to a record-setting 1,800 new student members, over 3,600 total student members, and over 32,000 total members.

WSUAA—No Time for Rest, We have More Gold Medals to win and Records to Shatter